

EXECUTIVE SUMMARY

**Direct Negotiation Agreement
FY20-156 – Emergency Medical Technician Academy**

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the agreement between Barry University, Inc. (Barry) and The School Board of Broward County, Florida (SBBC), for four (4) years and seven (7) months, commencing November 6, 2019 through June 30, 2024. The agreement will provide Emergency Medical Technician education and training at South Plantation High School. The spending authority being requested is \$117,000.

Goods/Services Description

Responsible: Career, Technical, Adult, & Community Education (CTACE)

Barry and SBBC will offer the Emergency Medical Technician program at South Plantation High School. Any additional spend required for new schools requesting addition to the program will be presented to the School Board for approval. This Agreement allows Barry to operate a site location and will provide an opportunity for students to enroll in their Emergency Medical Technician program. Upon successful completion of the program, students will be qualified to take the State of Florida EMT Exam, in compliance with Barry’s licensure and accreditation with the State of Florida, Department of Health and Bureau of Emergency Medical Services. Students having basic EMT skills can go on to serve as firefighter-paramedics, police, and military service members. In addition, EMTs can train as emergency room technicians.

Procurement Method

Responsible: PWS

Pursuant to Purchasing Policy 3320, Section II, H, and the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC’s purchase of copyrighted materials purchased directly from a recognized educational institution.

Financial Impact

Responsible: PWS and Career, Technical, Adult, & Community Education (CTACE)

The maximum spending authority being requested is \$117,000, and the minimum is \$69,000, depending on the school providing the teacher. The funds will come from the individual school’s CAPE funds as detailed below:

<u>Barry University Instructor</u>	
Per student enrollment fee (A)	\$ 1,950
# of students (B)	12
Total cost per year (A x B)	\$ 23,400
Total cost for five (5) years (\$23,400 x 5)	\$117,000

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High School provided Instructor

Per student enrollment fee (A)	\$ 1,150
# of students (B)	12
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Total cost per year (A x B)	\$ 13,800

Total cost for five (5) years (\$13,800 x 5) \$ 69,000

Any additional spend required for new schools requesting addition to the program will be presented to the School Board for approval.

The financial impact represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.